

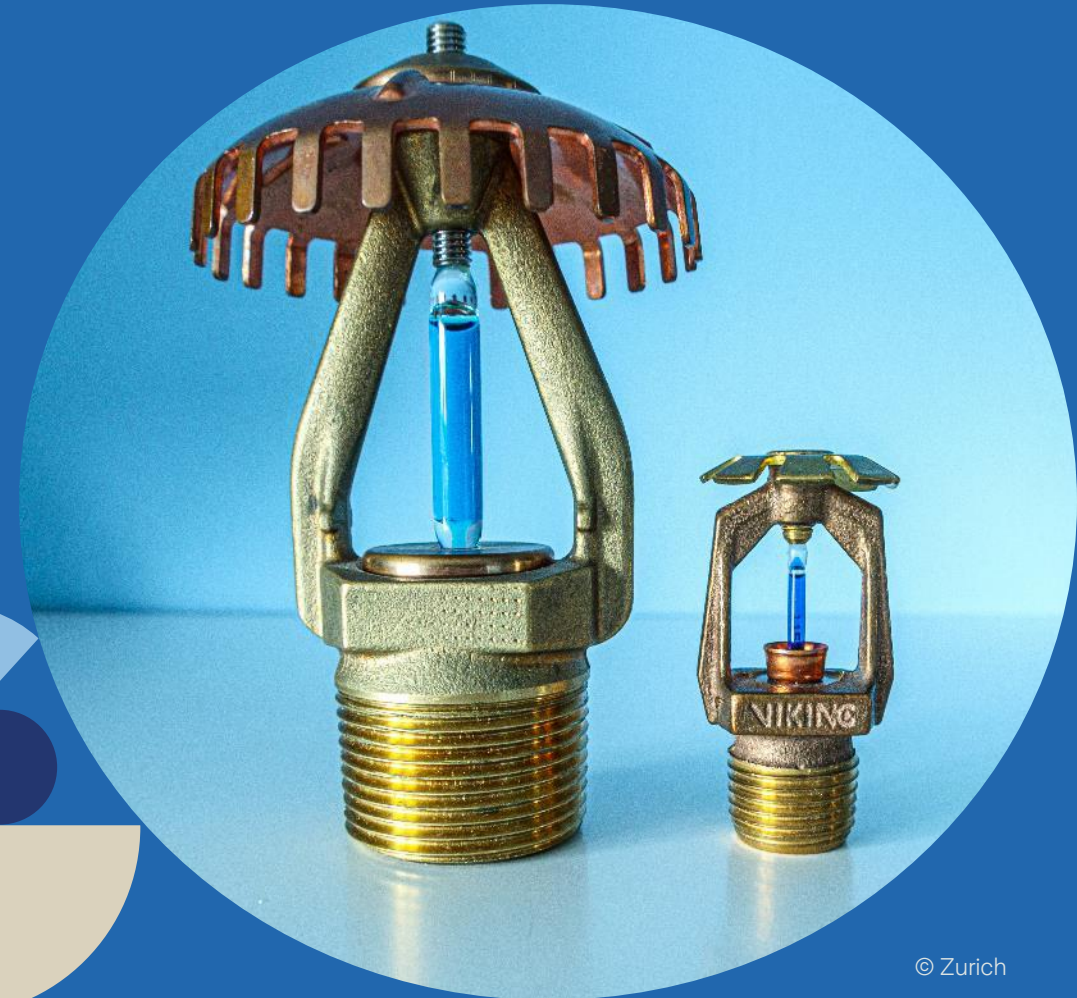
# Trends and Challenges in Distribution Warehouses – Too tall, Too dense?

‘Sprinkler systems may be losing the battle to limit loss’

May 2022

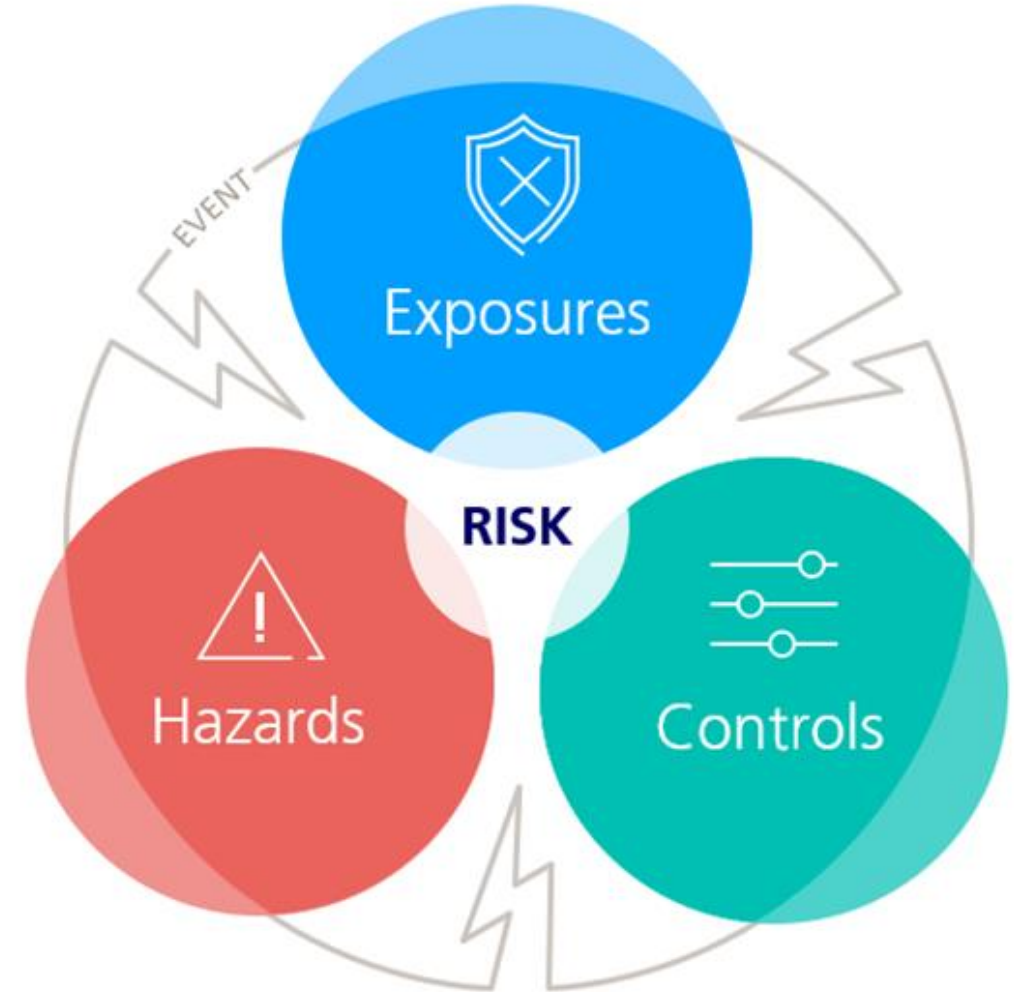
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Zurich Risk Engineering



# Agenda

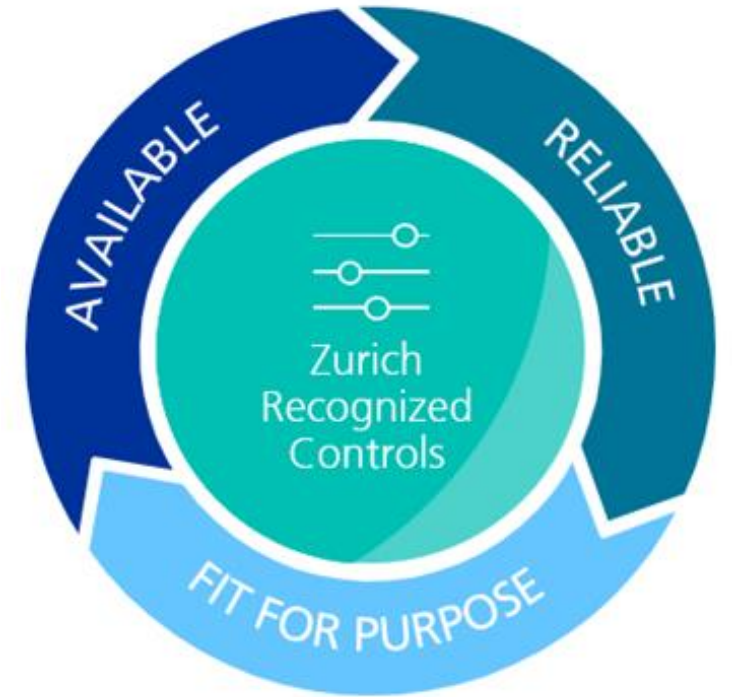
- Sprinkler systems are important to insurers
- How is a storage fire extinguished?
  - a two-step process
- Trends and Challenges in Distribution Warehouses
- Future needs



# Sprinkler systems stop large losses – right?

## How is a storage fire extinguished?

- Step 1 - Sprinklers of an adequate design control or suppress the fire
  - We identify suitable sprinkler systems as ‘Zurich Recognized Controls’
  
- Step 2 - Firefighters achieve final extinguishment of the fire



### Note

Zurich’s definition of an extinguished fire is when the fire is out

**and**

All fire damaged materials have been removed from the building

# The storage and distribution warehouse in many minds

These types of storage locations are a thing of the past

- Clear spaces between blocks of storage
  - Supports step 1
- Accessible for fire service to extinguish fires
  - Enables step 2



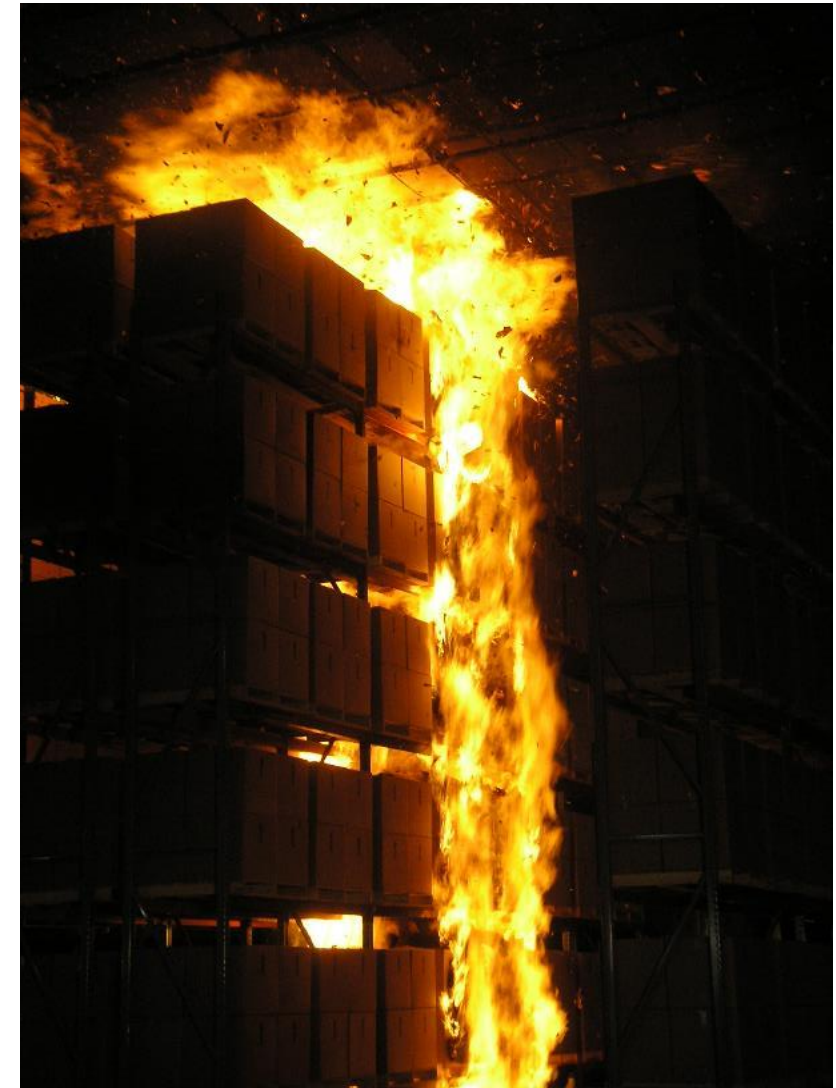
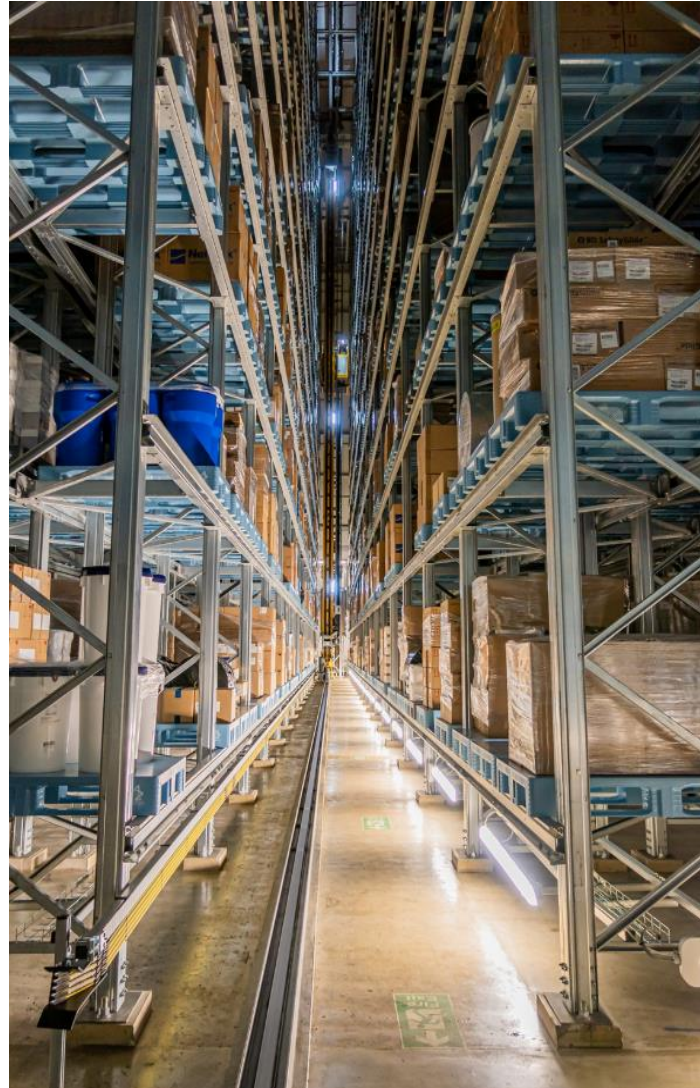
# Trends and Challenges in Distribution Warehouses

What has changed, and continues to evolve?

# Taller warehouses

The challenge to develop more sprinkler solutions to support step 1

- Warehouses become taller
- Aisles become more narrow
- Expensive large scale fire tests
- Sprinklers get bigger
- Concern for final extinguishment



# Dense automated storage arrangements

Pandemic fueled direct to door demand

- Massive rise in online sales
- Stores closing on high streets
- Malls becoming ghost towns

**DEMAND**

- New online customers
- Next day delivery
- Grocery shopping increasing

**COMPETITION**

- More warehousing demand
- Storage system changes
- Efficiency of automation

**INNOVATION**

- Proven fire protection systems are not readily available

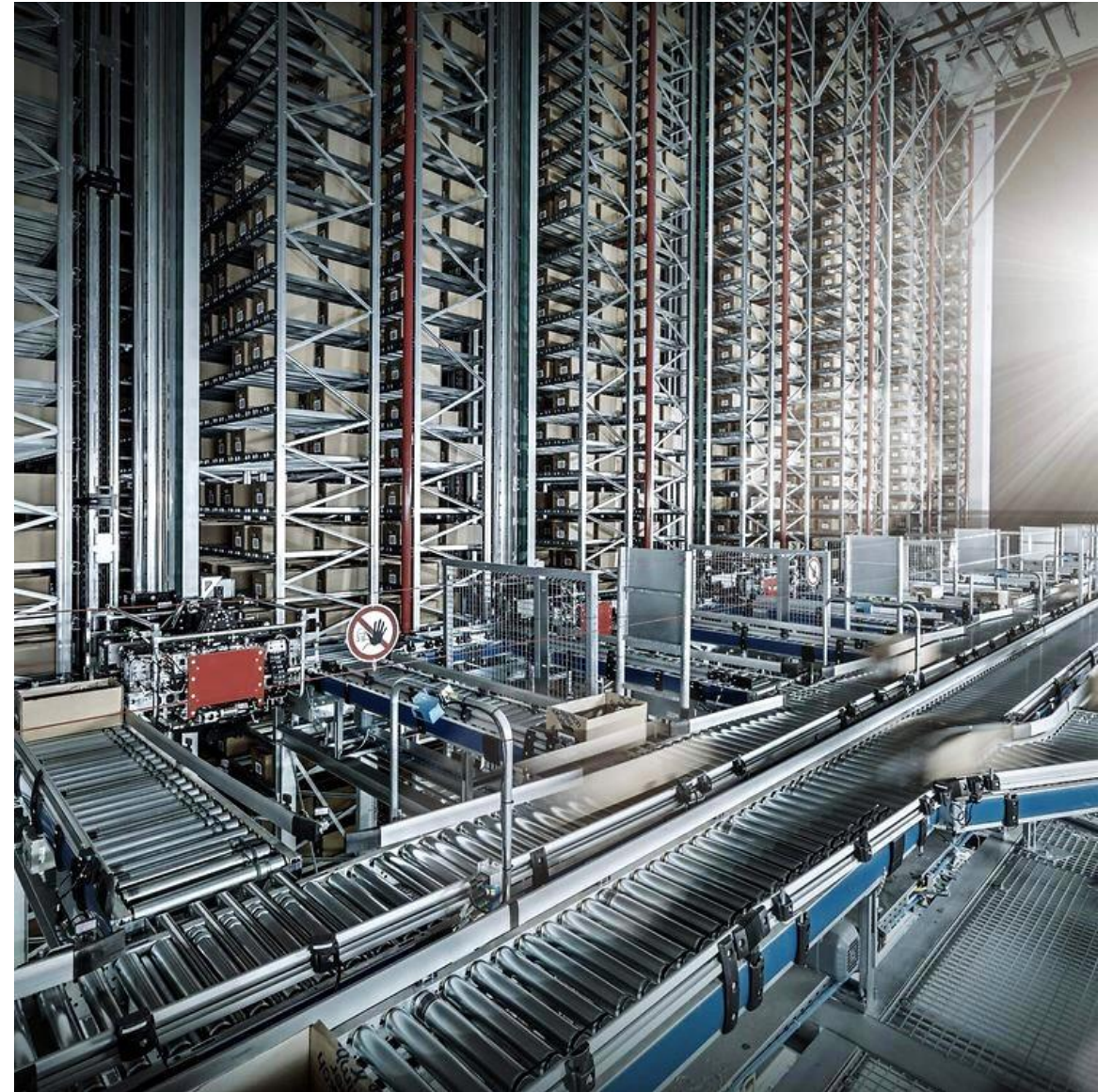


**New custom-made storage systems**

# Mini-load ASRS and conveyors

Dense automated storage of plastic containers

- Many levels, usually very high storage
- Lots of flues and open top containers
- Obstacle course for fire fighters





# Dense storage is not limited to boxes or pallets

Example - Automated suspended pocket/pouch track system

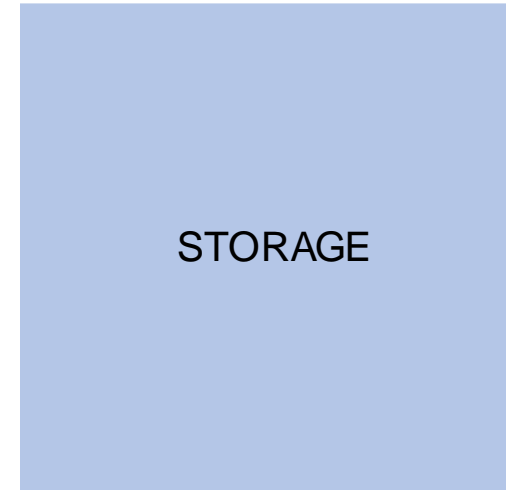
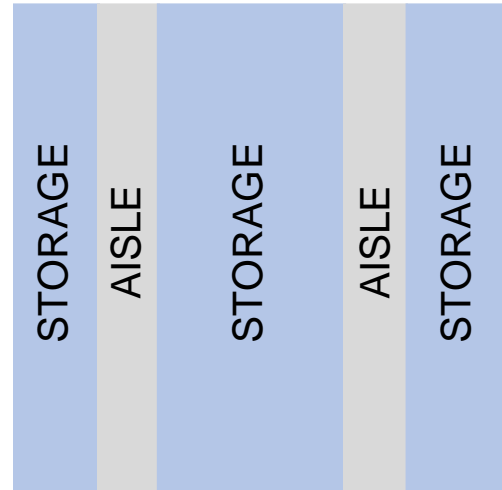
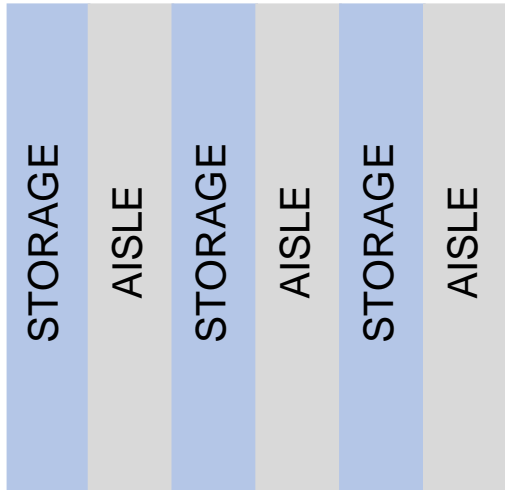
- 40m (130 ft) x 80m (260 ft) footprint - 3200m<sup>2</sup> (34,400 sq ft)
- 5 floors of storage - 2 tracks high per level
- No aisles
- No barriers
- No proven protection scheme



# No new land – let's go more dense

Space and automation is being optimised

- Relative storage floor area and available fire service access



Expensive storage systems  
Higher stock values  
Increased loss potential  
BI impact multiplied

- Fire fighter challenge increased



Fewer persons at risk  
Fires deep in storage  
Automated systems  
Limited sprinkler duration

# Insurers do experience losses of suitably protected premises

The final extinguishment challenge is becoming more prevalent



- When sprinklers are successful, we don't hear much about the event
- Sometimes things don't work out and that is when insurance comes into play
- Large warehouse and distribution cases are becoming more frequent
- Some of these cases were a severe challenge to manual fire fighting efforts
- Sometimes the fire is believed to be out, based on good indications

# Does test data and standards provide all the answers?

## Step 2 and the large-scale fire lab

- Consider final fire extinguishment – the real-world vs. laboratory
  - The large-scale fire test lab environment is
    - Excellent for evaluating the challenges of Step 1
    - Poor for evaluating the challenges of Step 2



Real-world - Much storage, little open space



Lab - Little storage, much open space

(Photo source - Zurich)

# What happens after fire tests?

## Step 2 and the large-scale fire lab

- Consider final fire extinguishment – the real-world vs. laboratory
  - The large-scale fire test lab with limited storage depends heavily upon industrial vehicles to extinguish storage fires



### Scissor lift

Used to raise firefighter and hose to reach elevated fire damaged goods.



### Forklift

Used to unload target rack from behind, and once the target rack is empty, the forklift moves the target rack out of the way.



### Small loader

Used to clear fire damaged goods that fell into the aisle. Note that the target rack has been removed.

# Future needs

Maintaining the value of sprinklers as the preferred solution

# Sprinklers provide a window of opportunity

Fire fighters need to be part of the solution

- Never really needed to consider fire fighters in the picture to save protected premises and business
  - The challenge of final extinguishment needs to be considered more when developing and providing solutions that meet step 1
- Pre-fire planning needs to be developed with end users to support fire fighting efforts
  - NFPA 1620
  - Site familiarization for local fire service – regularly
  - Appointed responsible persons to support responders
  - Management of sprinkler valves and pumps to support final extinguishment and during smoke venting until all fire damaged goods are out of the building
- Research is being pursued via the NFPA Research Foundation for guidance on fighting fires in sprinklered buildings

# Closing thoughts

Don't waste or compromise the window of opportunity!

- As an insurer we absolutely support the provision of sprinklers and applaud the research to develop new sprinklers and design solutions.
- We are seeing new sprinkler technology and solutions to protect the new storage system challenges
- We do not have a definitive solution to identifying that a fire is actually extinguished in dense storage
- We are concerned that water supplies may not provide a sufficient window for extinguishment
- We are pleased to see some activity to meet this challenge, but more is needed
- **Step 1** - Sprinklers have always rose to the challenge and created the window for step 2
- **Step 2** – Final extinguishment has been taken for granted based on historical success

## Note

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# Any Questions?

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